



STATE OF LOUISIANA
DIVISION OF ADMINISTRATION
OFFICE OF GROUP BENEFITS



Group Benefits Estimating Conference Meeting Minutes
Tuesday, October 13, 2020

1:00 PM

**1201 North Third Street,
Thomas Jefferson Room C (1-136 C)
Baton Rouge, LA 70802**

- I. Call to Order
 - a. Roll Call
 - i. David Dillon – **absent**
 - ii. Connie Nelson – **present**
 - iii. Chas Nichols – **present**
 - iv. Mei Su – **present**
 - v. Bill Guerra – **present**
 - vi. Manfredo Dix – **present**
- II. Approval of Minutes from September 9, 2020 Meeting
 - a. Motion to approve minutes made by Chas Nichols. Manfredo Dix seconded the motion. Minutes unanimously approved by conference members.
- III. Public Comments
 - a. AJ Herbert III asked to defer public comments until later in the meeting. That request was denied. Mr. Herbert spoke in favor of CVS winning the PBM contract instead of awarding an emergency contract to the competitor. He noted that that was not how the procurement process worked. He stated that CVS was selected as the winning bidder of the contract, yet OGB was ready to recommend awarding an emergency contract to the competitor who did not win the bid.
- IV. Recommendation for Award of Emergency Pharmacy Benefit Manager Contract
 - a. Tameika Henry presented the recommendation of award of an emergency contract to MedImpact.
 - i. Chas Nichols asked on what date did OGB submit the current emergency contract request to the Office of State Purchasing (OSP)?
 1. Ms. Henry answered the request was submitted on 10/07/2020.
 - ii. Manfredo Dix asked who were the protest filers?
 1. Ms. Henry responded Clutch and MedImpact.
 - iii. Mr. Dix then asked if there was a specific reason the Policy and Planning Board declined to recommend the award to CVS.
 1. Ms. Henry responded that she could not answer that as she did not know why the board voted the way they did.
 - iv. Mr. Dix then stated that even though the Board declined to recommend, OGB took the contract to JLCB for consideration.
 1. Ms. Henry confirmed.
 - v. Mei Su asked if MedImpact would be held to the same performance guarantees that CVS would have been.

1. Ms. Henry answered yes.
 2. Molly Collier with OGC added that there was a difference between the two. There are programs that CVS offered that MedImpact does not have. Otherwise the performance guarantees and terms of the contracts are the same.
 - vi. Mr. Nichols asked what the penalty is for not meeting the performance guarantees.
 1. Ms. Henry answered dollar-for-dollar on shortfall. Annual reconciliations will provide what they failed to meet.
 - vii. Ms. Su asked if after MedImpact offered the new price, was CVS offered the contract at the same price.
 1. Randy Davis answered no.
 - viii. Bill Guerra asked if the current contract with MedImpact, in its third year, would be terminated and this would be an emergency 1-year contract.
 1. Ms. Henry answered yes.
 - ix. Mr. Guerra asked that since the performance guarantees and penalties were the same, and the only difference is \$9M, how do we know that JLCB will approve this contract.
 1. Ms. Henry answered that we don't know.
 2. Mr. Davis stated that we expect JLCB will approve because this contract addresses concerns made by the Independent Pharmacists.
 3. Randal Johnson, representing the Independent Pharmacists, stated that they asked for specific contract amendments and those are in the proposed contract and the Independent Pharmacists are happy to work with OGB.
 4. Mr. Davis added that the amendments requested by the Independent Pharmacists were in place.
 - x. Ms. Su asked if local pharmacists' needs are being met.
 1. Mr. Johnson stated that DOA and OGB were addressing those needs.
 2. Mr. Guerra commented that that has always been the case.
- V. New Business
- a. No new business
- VI. Adjournment
- a. Motion requested by Wendy Landry to provide this information to the Policy and Planning Board. Chas Nichols made said motion. Manfredo Dix seconded that motion. Motion was unanimously approved.
 - b. Motion to adjourn made by Connie Nelson. Motion was seconded by Manfredo Dix. Motion was unanimously approved.

Approved by Conference: 

Date Approved: 2/25/2021